



NEXTPOINT TRIAL SUPPORT SERVICES

Nextpoint is a recognized leader in innovative and dependable litigation support services. Founded in 2001, the company boasts an impressive pedigree, having supported legal teams of all sizes in highly complex matters for over two decades. A dedication to top-flight, responsive service makes Nextpoint the trial support choice for a roster of the nation's leading corporations and law firms.

Nextpoint lets you focus on what you do best: practice law

Nextpoint improves the level of trial advocacy by streamlining a bevy of technical, logistical and mechanical tasks necessary to successfully argue a case. We have particular expertise in technology planning and design and production of trial demonstratives.

REPRESENTATIVE ENGAGEMENTS

In addition to working with your firm on several matters, our representative corporate clients include Philip Morris, Amgen, Pfizer, Teva Pharmaceutical, and Hyundai. Representative law firm engagements include Winston & Strawn, Bartlit Beck, McDermott, Will & Emery and Kellogg Huber.

Representative engagements include:

- Winston & Strawn: *U.S. v. George H. Ryan*, former Governor of Illinois, Northern District of IL
- Shearman & Sterling: *U.S. v. Razmilovic, et al.* (former Symbol Technologies executives), Eastern District of NY
- Kirkland & Ellis: *Coleman, Inc. (Ron Perelman) v. Morgan Stanley*, Circuit Court, Palm Beach, FL
- Winston & Strawn: *Verizon v. Vonage*, Eastern District of VA
- McDermott, Will & Emery: *In Re IKO Roofing Shingle Products Liability Litigation*, Central District of IL
- Pfizer: *In Re Bextra/Celebrex*, Multidistrict Litigation
- Teva Pharmaceutical: *Gabapentin Patent Litigation*, District of NJ
- Philip Morris: *U.S. v. Engel Progeny* cases (over 3,000 filed in multiple FL jurisdictions)
- Bartlit Beck: *National Commission on the BP Deepwater Horizon Oil Spill and Offshore Drilling*
- Dickstein Shapiro: *Bruce Saffran, MD v. Johnson & Johnson*
- Clyde & Co./Holland & Knight: *Bergeron Environmental & Recycling, LLC v. Waste Management Inc of Florida, et al.*, Broward County, FL

PROVEN CREATIVE PROCESS

Nextpoint has vital experience in developing, designing, and producing high-impact trial demonstratives. Through a consistent and repeatable process, Nextpoint creative support teams are able to turn out high quality, persuasive, and technically accurate demonstratives in high-pressure settings.

We help you make your case with:

- Opening/Closing statement development
- Technology tutorial development
- Main expert witness development
- Supporting expert witness development
- Custom information graphics, animations, and 3D rendering

STREAMLINED COORDINATION

Nextpoint can provide a support infrastructure to coordinate across the entire range of trial preparation activities.

- Development of exhibit lists
- Exhibit objection tracking for both defendant's and plaintiff's objections
- Electronic exhibit sticker application
- Courtroom database development and individual witness support
- Creative and video services
- Advanced data manipulation and management
- Software/Hardware training and quality assurance
- Remote and/or on-site graphic and technology support for trials

EVIDENCE PREPARATION TECHNOLOGY

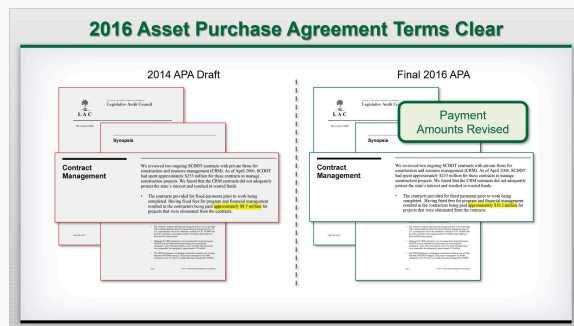
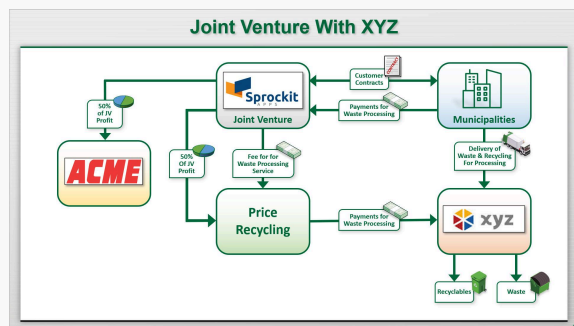
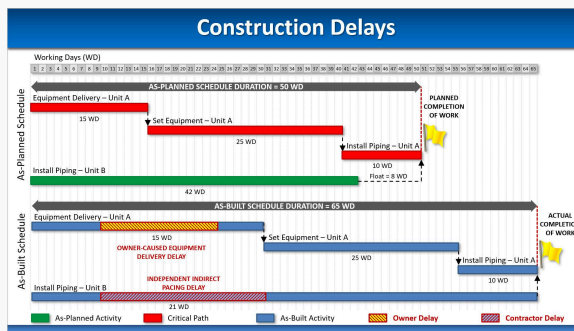
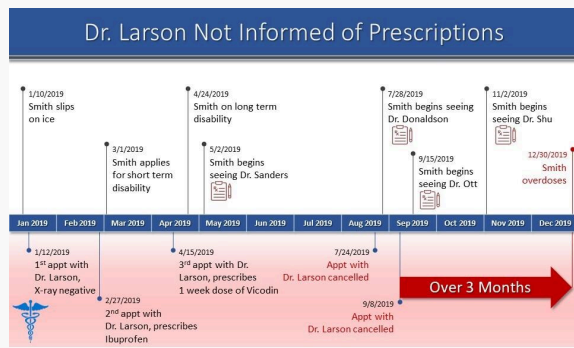
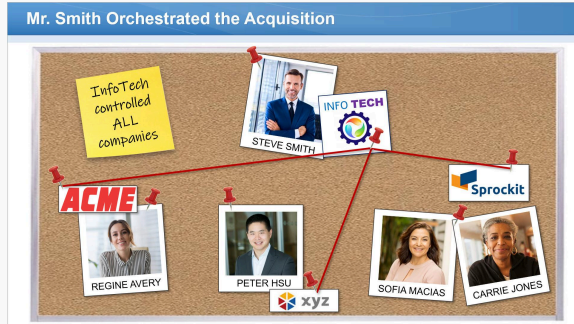
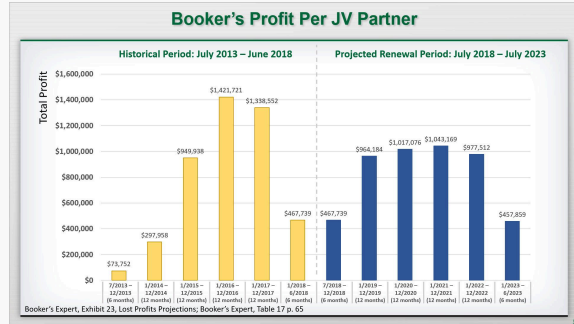
Nextpoint's patented software platform delivers unprecedented trial or hearing preparation functionality onto every computer of the trial team.

Highly secure, collaborative, and tablet enabled, Nextpoint is the premier evidence preparation technology on the market. Featuring support for multiple platforms and devices, including Apple iPad and Mac OS, attorneys are provided with complete command of the evidence in their trial.

Reuters also profiled our work on the Conrad Black trial.

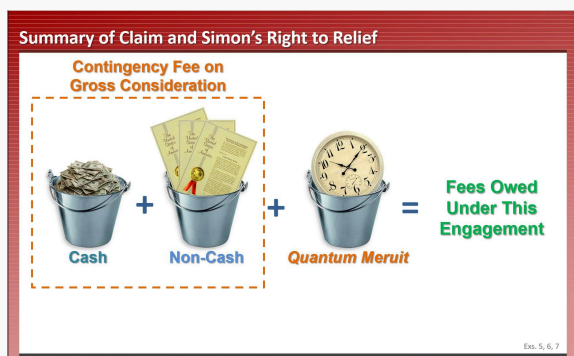
“ **NEXTPOINT** created a searchable database from millions of pages of evidence ahead of Black's trial. With help from a Nextpoint technician, lawyers in the federal courtroom were quickly able to search and retrieve documents, display key passages of text on a viewing screen—even quietly strategize as testimony was unfolding.”

REPRESENTATIVE CREATIVE EXAMPLES



Dr. Hall's Comparison of Market Share

	NIKE	lululemon	FABLETICS	adidas
Percentage of Sales by Sport	Running 22%, Soccer 26%, Other 7%, Yoga 8%, Golf 34%	Running 26%, Golf 4%, Other 6%, Yoga 3%	Running 37%, Other 7%, Yoga 2%, Golf 13%, Soccer 3%	Running 18%, Soccer 42%, Other 7%, Yoga 2%, Golf 13%
2019 Geographic Exposure	NIKE: 7%, Asia 18%, Europe 34%, Americas 38%	NIKE: 12%, Asia 22%, Europe 28%, Americas 38%	NIKE: 8%, Asia 22%, Europe 28%, Americas 42%	NIKE: 13%, Asia 22%, Europe 28%, Americas 37%
Enterprise Value	\$2,538	\$682	\$518	\$1,892
2020E EV/EBITDA	*	3.9x	2.7x	6.9x
2021E EV/EBITDA	*	4.0x	3.2x	7.2x



SUPPORT STAFFING

The Nextpoint team supports your data throughout the entire litigation lifecycle. We can provide trial support staffing remotely or within your law firm, on-site in trial situations, and in the courtroom through our network of proven professionals:

- Technology Consultants
- Technology Associates
- Creative Directors
- Graphic Designers
- Hot Seat Personnel

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